NKLAW FIRM
NICOLAS KANELLOPOULOS
CHARA ZERVA & ASSOCIATES

YOUR STRATEGIC LEGAL PARTNER

WHERE LEGAL EXPERTISE MEETS
STRATEGIC VISION

ABOUT US

NICOLAS KANELLOPOULOS – CHARA ZERVA & ASSOCIATES (NKLAW FIRM) is one of Greece's leading law firms, headquartered in Athens, internationally recognized for the quality, depth and strategic sophistication of its legal services. Operating at the forefront of the legal profession and driven to deliver exceptional results for its clients, the Law Firm combines legal excellence and dedication with commercial insight. NKLaw is a legal advisor to government bodies, public authorities, national and European institutions, multinational corporations, investors, private clients, as well as major infrastructure consortia across Greece and the European Union.

With a multidisciplinary team of more than fifty (50) highly skilled attorneys and legal professionals, NKLAW is committed to delivering innovative, proactive and groundbreaking legal solutions that consistently exceed client expectations. The Law Firm embraces change and innovation—and frequently takes the initiative to shape them— ensuring that its clients remain ahead of their competitors in an increasingly complex and evolving legal and regulatory environment.

NKLAW fosters a strong culture of teamwork and collaboration, offering a motivating working environment and recognizing team spirit as its cornerstone of excellence. Our associates and partners thrive on seamless cooperation across practice areas. Always in close partnership with our clients, and their in -house legal departments, they cultivate long-standing relationships and earn a reputation as trusted advisors.

Since its foundation, NKLAW has built a reputation for combining deep legal knowledge with a pragmatic, business-oriented approach. The Law Firm integrates top-tier legal acumen with in-depth understanding of regulatory frameworks, market operations, and governance systems. This unique blend enables NKLAW to support clients in navigating complex transactions, public contracts, investment frameworks, and compliance challenges with confidence and precision.

Over the last years, NKLAW FIRM has played a leading role in landmark projects and flagship investments, as well as in major public-private partnerships. Our legal team has handled pioneering transactions and high-stakes disputes across all judicial levels- in matters distinguished by their value, complexity and influence on shaping the legal landscape and jurisprudence.

NKLAW FIRM's strength lies in the ability to bridge the gap between public policy and private entrepreneurship. The untamed insight of the private sector along with the extensive knowledge of the public rules and processes, allows us to stand as one of the most influential law firms in the legislative and regulatory framework, standing as a sustainable legal pioneer in the application of enforced new legal standards and challenges.

OUR VISION

At **NKLAW**, legal excellence is seamlessly combined with strategic vision. The Law Firm's mission is to deliver trusted, business-driven legal advice and consultation that supports sustainable growth, ensures regulatory compliance and promotes international cooperation. Our objective is the holistic provision of legal services, integrating legal expertise, technological knowledge and ethical responsibility. Our vision is clear: to lead the shaping of the legal environment of the new era, with unwavering respect for our client(s).

Through this approach, NKLAW serves as a reliable legal gateway to Greece and the European Union, empowering clients to navigate complex legal and regulatory landscapes with clarity, confidence, and long-term perspective.



OUR VALUES

Guided by strong values and unmatched code of ethics, our Law Firm shares a genuine commitment to sustainability, where diverse perspectives, backgrounds, and experiences are valued and empowered to formulate collective success and growth.

We consistently advocate for a modern legal reality in which law operates as a catalyst for business growth and social prosperity.

FIRM LEADERSHIP

NKLAW FIRM is led by its Managing Partners, Nicolas Kanellopoulos and Chara Zerva, both distinguished legal experts with solution-based approach, high standard code of ethics, institutional expertise and market agility. They are both responsible for the development and implementation of the firm's overall strategy, setting initiatives and priorities and pertaining to the overall performance and quality of the services rendered. Nicolas and Chara share a common vision grounded in high ethical values and integrity, rooted in excellence in the quality of services delivered and value creation, fostering a collaborative, people centered culture that reflects their belief in teamwork, continuity, solidarity and trust.

NICOLAS KANELLOPOULOS

Founding
Managing Partner



Supreme Court Lawyer and Accredited Mediator with extensive experience of more than 35 years of distinguished experience across dispute resolution, ADR and complex advisory work in corporate, commercial, public and administrative law. A member of the Athens Bar Association since 1990 –where he served for many years as a Board Member–he combines legal excellence with institutional stewardship, guiding the Firm with a solution driven, client focused ethos that delivers clarity, compliance and outcomes in high stakes mandates.

A respected figure in Greece's legal and institutional landscape, Nicolas currently serves as President of the Institute for Justice and Growth and Executive Director of the Institute for Privacy Law, Data Protection and Technology (EPLO), Secretary General of OPEMED, Secretary General of the Hellenic Ukrainian Chamber, and is a Member of the ICSID Panel of Arbitrators (World Bank Group) and the CADR International Panel of arbitrators/mediators. He has held prominent public service roles–including Secretary General of the Ministry of Justice, Transparency & Human Rights and President of the Greek National Tourism Organization–playing a leading and pivotal role in reforms that connected justice with economic development and growth, digital transformation and institutional capacity building.

His extensive professional background brings a rare breadth of expertise in the Firm spanning public and administrative law, corporate and commercial law, competition, banking and capital markets, data protection and technology, public procurement, investment and international private law. Nicolas' leadership reflects NKLAW's core values–integrity, excellence and long term value creation–ensuring that the Firm delivers strategic, high integrity counsel to corporates, institutions and public bodies across Greece and internationally.

CHARA ZERVA

Managing Partner



An experienced legal professional with over 20 years of experience advising boards of directors in the public and private sector, state-owned enterprises, institutions and international investors as well as investment authorities. She combines profound legal expertise with institutional insight and strategic foresight, having led the legal structuring of complex transnational transactions, state-related projects and compliance initiatives. Though her expertise in the investment ecosystem, she has substantially contributed in the development of Greece's investment legal framework, acting as project manager on numerous public and private sector mandates and participating in shaping Greece's investment legislation, financing instruments set up, public procurement frameworks and EU co-financed programs. She is an expert in shaping regulatory frameworks and supporting investment driven reforms, with particular expertise in the funds and venture capital ecosystem.

Furthermore, she brings extensive experience in public law and administrative procedures and public-private partnerships (PPPs), competition and state aid law. She advises public authorities, institutions and private investors on the compatibility of funding mechanisms, investment incentives and financial instruments with EU State Aid frameworks, supporting the legal architecture of major investment projects. Finally, Chara is an expert in the field of New Technologies and Compliance, implementing GDPR strategies and acting as Data Protection Officer (DPO) in a wide range of corporate and public sector clients.

Throughout her career, she has served—and continues to serve—as Legal Counsel to the Board of Directors of the Hellenic Development Bank of Investments (HDBI), where has previously served as a BoD Member, supporting the governance, development and management of the national fund of funds architecture. Moreover, during the last 15 years she has been serving as the General Counsel and BoD Legal Counsel of Enterprise Greece S.A., as well as to numerous public bodies, ministries and investment authorities at a national level. Currently, she also serves as a non-executive BoD Member to a top healthcare provider and has served the sovereign fund ecosystem under the same capacity.

CLAIRE LADA

Senior Partner



A founding pillar of NKLAW, leading the firm's Corporate & Commercial as well as Corporate Governance & Compliance Practices steering one of NKLAW's most acclaimed and award winning teams. She safeguards strategic consistency, operational excellence and the delivery of high impact legal solutions in complex transactional and advisory mandates.

She brings extensive expertise and deep knowledge in compliance, corporate governance and regulatory alignment, advising clients across a wide range of sectors. Her experience further includes ESG criteria integration, supporting businesses in embedding sustainability frameworks, responsible governance standards and ESG driven investment requirements into their operations and transactions. Claire has a strong track record in the full spectrum of commercial contracts and corporate transactions, and she is acclaimed for designing solid contractual frameworks, negotiating high value agreements and structuring effective, compliant and business oriented solutions. She brings extensive experience in leading sophisticated due diligence exercises, both legal and regulatory, ensuring transactional readiness, risk mitigation and strategic certainty for domestic and international clients while providing a state-of-the-art consultation on bond issuance structures, financing instruments and capital market-related mandates, combining technical precision with market aligned insight.

PARTNERS

THE FIRM'S LEADERSHIP IS FURTHER STRENGTHENED BY ITS PARTNERS, EACH HEADING A CORE PRACTICE AREA.

NKLAW partners bring deep and unparalleled insight into Greece's legal and regulatory environment, positioning the Firm as a trusted advisor to domestic and international clients seeking effective, compliant and forward looking legal strategies and consultation.

IRA CHIONI

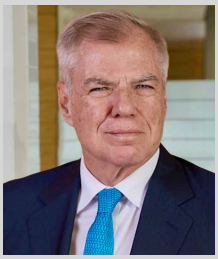
Partner



Leads NKLAW's **award winning TMT, Data Protection, Cybersecurity & AI Practice,** heading one of Greece's most distinguished GDPR compliance teams. She advises an extensive, multi sector clientele, including public bodies, regulators, financial institutions and major corporates, delivering sophisticated digital governance, privacy and cyber resilience strategies across highly regulated industries. Her expertise extends to AI related regulatory and compliance issues, guiding organizations through the emerging legal frameworks governing artificial intelligence, algorithmic accountability, automated decision making systems and high risk AI applications. She advises on AI governance models, risk assessments, data ethics standards, and alignment with evolving EU regulatory initiatives, supporting clients as they navigate the opportunities and compliance obligations of a rapidly transforming technological environment. Her stewardship positions NKLAW as a benchmark firm in data protection and technology driven regulatory transformation, ensuring clients remain fully aligned with an increasingly complex and rapidly evolving technological landscape.

NICHOLAS DESSYPRIS

Partner



Leads NKLAW's **Banking, Finance, M&A & Energy Practice**, bringing more than three decades of distinguished experience in high value mergers and acquisitions, acquisition and project finance and complex corporate and banking transactions. He has consulted on numerous M&A transactions, including cross border corporate restructurings, strategic acquisitions, sector specific consolidations and joint venture structures, advising both financial institutions and major corporates on legally sound, commercially attuned and forward looking deal architectures. With deep expertise spanning corporate finance, project finance, capital markets, cross border structuring and regulatory engagement, he consistently delivers forward looking, resilient solutions in heavily regulated and capital intensive industries. His extensive senior in house background further enhances NKLAW's capacity to support sophisticated transactional mandates and navigate the evolving financial and energy landscape with precision and authority, combining technical excellence with strategic, commercially attuned insight.

DR. GEORGIOS PATRIKIOS

Partner



Leads NKLAW's **Public Law Practice**, offering legal guidance across administrative law, regulatory frameworks, public procurement, PPP structures and competitive dialogues. He supports major public sector initiatives and private sector engagements involving public authorities, ensuring legal soundness, procedural integrity and regulatory alignment across complex governance and public law landscapes. His work includes the design and implementation of large scale public projects, institutional reforms, regulatory modernization and public contract structuring and designing under Greek and EU law. With deep insight into the interaction between public institutions and private stakeholders, Dr. Patrikios plays a pivotal role in shaping effective public sector strategies, enhancing decision making processes and supporting transformations that strengthen institutional capacity, transparency and long term development.

PELOPIDAS TSEREPAS

Partner



Leads the firm's **Real Estate Practice**, advising on large scale real estate transactions, complex property acquisitions, development projects, zoning and permitting strategies, hospitality and tourism assets, and high value commercial and residential ventures providing a full spectrum of services including maturity assessments and strategic asset management and development. His work focuses on safeguarding transactional certainty, regulatory compliance and value creation across the full spectrum of real estate investments and sophisticated, high value property ventures. With a meticulous, solution oriented approach, he combines legal precision with commercial insight, supporting clients in navigating Greece's evolving real estate and planning framework with clarity and confidence.

DIMITRIOS TSONIS

Partner



Leads the firm's **Dispute Resolution Practice** with a results driven, advocacy focused approach. He oversees high stakes civil, commercial and white-collar crime matters and disputes, combining procedural expertise offering strong courtroom advocacy combined with strategic dispute planning and risk management. He represents clients before all levels of Greek courts, administrative authorities and regulatory bodies, handling complex disputes with precision, tenacity and strategic insight to secure effective and resilient outcomes for clients. Dimitrios is experienced in alternative dispute resolution mechanisms, including arbitration and mediation, securing efficient and resilient outcomes through tailored dispute strategies. He is distinguished for his unwavering commitment to client care, guiding clients through every stage of contentious matters with clarity, transparency, and a focus on the most favorable outcome.

OUR EXPERT TEAM

At NKLAW, our legal team addresses complex legal issues with responsibility, build long-term partnerships and aims to exceed client expectations. We invest systematically in continuous education so that our professionals combine legal excellence with technological and operational intelligence. Preventive legal support for complex international business activities lies at the core of our professional philosophy.

The Firm's advisory and regulatory teams, coordinated by their Partners, deliver sophisticated counsel to blue-chip corporates, financial institutions, and investment funds and public bodies and investment authorities offering deep capabilities across a broad range of complex legal and regulatory matters. NKLAW's expertise spans corporate and M&A, due diligence, banking & finance, the funds ecosystem, funding instruments, EU competition and state aid, employment, compensation & benefits, anti money laundering, foreign direct investment (FDI), tax, financial services regulation, public law, public procurement, real estate, data protection, cybersecurity, AI regulatory frameworks, sustainability and ESG criteria.

NKLAW has extensive experience in developing and implementing multijurisdictional compliance strategies, including the design, drafting, review, and continuous enhancement of internal policies and third-party contracts at group level, tailored to specific national requirements. The Firm also conducts data privacy assessment and compliance, regulatory audits, and impact assessments, supporting clients in managing risk, ensuring compliance, and achieving sustainable long-term growth with confidence and precision.

Our practice is built on legal excellence across key sectors, deep understanding of public and private sector dynamics, high standards in compliance, risk management and confidentiality as well as firm commitment to client-focused, solution-driven service. We are committed to supporting our clients in complex, high-stakes legal matters by delivering outcome-oriented legal strategies, maintaining international best practices and ensuring total regulatory compliance.

AWARDS AND RECOGNITIONS

NKLAW FIRM's commitment to excellence and its outstanding track record in advancing the legal market are continuously acknowledged by leading institutions and clients alike, earning the firm consistently high rankings and prestigious distinctions. The firm has been ranked among the **Top Tier Firms in Legal 500 EMEA (2021–2024)** and as a Leading Firm – **EMEA in Legal 500 (2025, 2026)**, while also earning the **Client Satisfaction Award (2024, 2026)** and the **Firm to Watch distinction (2024, 2026)** — a testament to both sustained excellence and forward momentum. In addition, the firm has been ranked in the **Chambers and Partners Europe Guide 2026**. NKLAW has further been honored with multiple Boussias Law Awards for outstanding performance across key practice areas, including **Gold – Best Data Protection Team (2024), Gold – Best TMT, Privacy & Data Protection Project (2024), Gold – Best Real Estate & Construction Team (2022)**, and the coveted title of **Most Awarded Firm of the Year (2024)** — underscoring the firm's breadth of expertise and market-leading position.



The firm operates under internationally recognized quality standards, certified by TÜV Hellas **(TÜV Nord Group) for ISO 9001:2015 (Quality Management), ISO 27001:2022 (Information Security), and ISO 22301:2019 (Business Continuity)**, ensuring secure, reliable, and resilient client service delivery. Publications and press consistently acknowledge the firm's and its managing partners' influence and pioneering role in the legal and business market, attesting to a well-deserved and trustworthy reputation built on results, innovation, and integrity.



INTERNATIONAL REACH

Since 2005, NKLAW FIRM has been the exclusive Greek member of the International Jurists Network, a global alliance of over 30 independent law firms across Europe, North and South America, Africa, and Asia. This strategic affiliation enhances NKLAW's capacity to support clients in cross-border transactions, multinational investment projects, and transnational compliance matters with consistent excellence across jurisdictions.

OUR EXPERTISE

NKLAW FIRM advises clients across the full spectrum of legal disciplines that define the Greek and European business, regulatory, and investment landscape as well as public administration and government stakeholders with a focus on complex, high value and strategic matters.

THE FIRM'S CORE PRACTICE AREAS INCLUDE:

Aviation & Maritime (Shipping)

We advise on aviation and maritime transactions, regulatory matters and disputes across the transport value chain, including aircraft leasing and aviation finance, ship management and chartering, ship finance, ports and logistics frameworks.

Our team acts for carriers, operators, financial institutions and logistics groups in both transactional and contentious mandates.

Banking & Finance

We advise banks, financial institutions, corporates, funds and investors on domestic and cross-border financings, including corporate and acquisition finance, project and infrastructure finance, refinancing, syndicated and secured lending, structured lending, security packages and bond issuances, as well as financial-regulatory matters under Greek and EU law.

Our expertise includes sustainable finance and ESG-linked instruments, collateral and intercreditor frameworks, and prudential/regulatory compliance for lenders and borrowers.

Capital Markets

We advise on securities offerings, bond issuances and listings, prospectus requirements, disclosure obligations and corporate-governance compliance for issuers.

Our practice includes ongoing obligations for listed companies, market-abuse/ Maret Abuse Regulation compliance and Markets in Financial Instruments Directive-related issues connected to capital-markets transactions.

Competition, Antitrust & State Aid

We advise corporates, financial institutions, public bodies and funds on merger control, restrictive practices, abuse of dominance and antitrust compliance programmes and investigations.

Our State-aid practice covers mapping and structuring aid measures, compatibility assessments, notifications and exemptions, implementation and monitoring of aid schemes (including those linked to funding mechanisms), as well as dawn-raid response strategies and leniency considerations, coordinated closely with our disputes team.

Corporate & Commercial

We advise on the full spectrum of corporate and commercial matters, including corporate structuring and governance, shareholder arrangements, joint ventures and strategic alliances, corporate restructurings, commercial policy design and ongoing regulatory compliance.

Our team drafts, negotiates and implements a wide range of commercial agreements, including customer and supplier contracts, distribution frameworks, technology licensing, outsourcing and services arrangements, while also handling corporate housekeeping and cross-border corporate mobility matters.

Dispute Resolution (Litigation, Arbitration, Mediation - ADR)

We represent clients before Greek and EU courts, authorities and tribunals in complex commercial, administrative, regulatory and civil disputes, including interim-relief applications and cross-border enforcement.

Our experience spans international arbitration (e.g., ICC, LCIA, UNCITRAL), mediation and ADR, regulatory investigations, dawn-raid response and internal inquiries—guiding clients strategically from case assessment to final resolution.

Employment & Labour

We advise on workforce structuring, HR policy frameworks, executive arrangements, dismissals and redundancies, workplace investigations, whistleblowing mechanisms and employment-related risk management.

Our support includes collective-labour matters, regulatory inspections, equal-opportunities compliance and cross-border employment issues.

Energy

We advise energy producers, renewables (RES) developers, grid operators and utilities on project development, licensing strategies, regulatory compliance and corporate PPAs, as well as M&As and joint ventures in the energy sector.

Our work extends to energy-transition initiatives and emerging technologies, retrofit of existing facilities, replacement of production lines, including hydrogen, storage and carbon-capture and storage (CCS), alongside grid-code and market-rules compliance.

Environmental Law

We provide regulatory, permitting and compliance advice on environmental frameworks, ESG-driven obligations, biodiversity and sustainability rules, climate-related reporting and environmental liability.

Our team handles environmental impact/strategic environmental assessments (EIA/SEA), circular-economy and waste-management compliance and environment-related litigation and enforcement.

Financial Tools & Instruments, Funding

We advise on financial mechanisms, structured-finance tools, blended-finance schemes and funding structures. Our experience covers fund-related investment mechanisms, including the formation, structuring and operation of funds (AIFs, venture-capital vehicles and fund-of-funds), GP/LP arrangements, governance, carried-interest and co-investment structures, portfolio transactions and compliance across the fund lifecycle.

We also support public and EU funding interfaces, guarantees, risk-sharing instruments and cooperation with public funding instruments within multi-layered financing frameworks, with regulatory alignment under AIFMD/ELTIF where relevant.

Insolvency / Restructuring

We support stakeholders in preventive restructuring frameworks, debt workouts, pre-insolvency proceedings, insolvency filings, claims management and corporate turnaround.

We act for lenders, debtors, investors and administrators, and advise on NPL transactions and distressed-asset strategies.

Intellectual Property

We advise copyright, trademarks, patents and trade secrets, including licensing, portfolio management, IP transactions and enforcement.

Our practice covers IP due diligence, brand strategy, anti-counterfeiting and IP litigation across technology-driven and traditional sectors.

Investments & Market Entry

We assist international and domestic investors with strategic and foreign direct investments, access to incentive schemes, inclusion in the Strategic Investments framework, accelerated licensing mechanisms and regulatory approvals.

Our support covers state-aid design and compatibility analysis, notification and implementation under EU rules, monitoring of aid schemes, project structuring and market-entry strategies, including foreign-investment screening regimes and sector-specific restrictions.

Mergers & Acquisitions (M&A)

We support clients across all stages of M&A transactions –from deal structuring and legal/financial due diligence to negotiation of MoUs, SPAs and shareholders' agreements.

Our expertise includes foreign-direct-investment (FDI) screening, merger-control filings and antitrust clearances, cross-border coordination, execution management (including W&I insurance and vendor due diligence), closing assistance and post-transaction integration.

Projects / Infrastructure

We handle complex infrastructure projects across transportation, utilities, logistics, airports, rail and ports. Our advice covers project structuring, procurement, PPPs and concession design, financing structures, permitting and regulatory compliance and long-term asset operation and maintenance.

We have experience with construction contracts and related dispute avoidance and resolution.

Public Law & Public Contracts

We represent clients in public-sector matters involving procurement strategy, tender procedures, administrative approvals, PPP and concession structures, state-aid implications and implementation of major public projects.

Our experience spans administrative appeals and judicial review, contract management, regulatory challenges and compliance under Greek and EU law—providing end-to-end legal support on public contracts and infrastructure projects.

Real Estate & Construction

We advise on major public and private developments involving real-estate assets, construction, licensing, due diligence, zoning and asset development, including urban-development schemes and complex leasing structures.

Our experience includes hospitality, commercial, industrial and logistics real estate, in cooperation with investment platforms, REICs and development/construction groups.

Regulatory & Compliance

We design and implement compliance programs covering governance & controls (corporate governance, board training, oversight protocols), integrity & financial crime (AML/CFT, sanctions, anti-bribery/anti-corruption, whistleblowing systems), sustainability & ESG (reporting, supply-chain due diligence), environmental permitting and regulatory interaction management.

Our team conducts internal investigations and assists with supervisory inspections and remediation plans.

Technology, Media & Telecommunications (TMT) / Data Protection

We support corporate and institutional clients on technology-driven regulatory matters, including compliance with personal data protection legal framework (including GDPR) and data-governance frameworks; cybersecurity obligations (including NIS2) and incident-response strategies; as well as AI governance and compliance (including AI Act readiness, algorithmic accountability, high-risk AI use cases, impact/risk assessments, data ethics and transparency).

We also advise on digital-transformation programs and sector-specific regulatory engagement across telecoms, media and digital markets.

Urban Planning & Spatial Development

We provide guidance on zoning, land-use planning, spatial development, environmental and urban permitting, master-planning and strategic-investment projects requiring complex, multi-layered approvals.

We advise on strategic environmental assessments and planning-law challenges related to large-scale developments.

INDUSTRIES / SECTORS

We empower leaders across all vital economic pillars and support clients across a broad range of industries providing commercially grounded, industry specific advice. Sector knowledge is integrated into our multidisciplinary teams and applied to transactions, regulatory matters and disputes delivering tailored, end-to-end solutions that navigate complex regulations, unlock opportunities, and drive transformative success in these dynamic sectors and global frontiers:

- **Energy & Natural Resources**
  Energy producers, Renewable Energy Sources, grid operators, oil & gas, utilities
- **Financial Services**
  Banks, fintechs, investment firms, payment institutions, funds, insurers.
- **Food & Beverages**
  Food production, labeling & safety, sustainability, export/import, packaging, beverages.
- **Health & Life Sciences**
  Pharmaceuticals, medical devices, biotech, clinics/hospitals, regulatory, compliance.
- **Infrastructure & Transportation**
  Airports, ports, rail, roads, logistics parks, PPPs & concessions.
- **Logistics & Supply Chain**
  Warehousing, distribution, last mile delivery, customs, freight.
- **Manufacturing & Industrial Products**
  Automotive, machinery, chemicals, industrial engineering, packaging, industrial automation.
- **Media, Entertainment & Creative Industries**
  Film/TV, production companies, sports, advertising, gaming, digital content.
- **Private Equity & Venture Capital**
  PE funds, VC funds, investment platforms, growth capital, buyouts, exits.
- **Public Sector & Government**
  Ministries, agencies and organizations, local authorities, government owned companies.
- **Real Estate & Development**
  Developers, Real Estate Investment Companies, investors, construction groups, hospitality development.

- **Retail & Consumer Goods**
  Retail chains, e commerce, FMCG, distribution networks, franchise systems.
- **Shipping**
  Maritime operations, ship management, ship finance, ports, logistics.
- **Technology**
  Tech companies, SaaS, AI platforms, cloud services, digital markets, startups/ scaleups.
- **Telecommunications & Digital Infrastructure**
  Telecom operators, fiber networks, spectrum, data centers, cloud providers.
- **Tourism & Hospitality**
  Hotels, resorts, travel operations, leisure, hotel development, licensing, franchise, investment

PUBLIC SECTOR ENGAGEMENT AND STRATEGIC ADVISORY

NKLAW FIRM's strength lies in the ability to bridge public policy objectives with private sector needs acting as a strategic partner to its clients. The firm actively supports key institutional, government agencies and state-owned entities, including inter alia: Enterprise Greece S.A. (Greece's foreign investments agency), the Hellenic Development Bank of Investments (HDBI), the European Investment Bank (EIB), Elevate Greece (the official platform and leading resource for in-depth information on the Greek Startup Ecosystem), the Hellenic Corporation of Assets and Participations (Growthfund S.A.), , the Hellenic Public Properties Co, Ministry of Finance and the Recovery and Resilience Facility Agency, the Hellenic Ministry of Energy and the Hellenic Hydrocarbons and Energy Resources Management Company (HEREMA), the General Secretariat for Research and Innovation (GSR) of the Hellenic Ministry of Development, Information Society S.M.S.A..

Over the past decade, NKLAW has also provided legal support to a wide range of major projects implemented by similar institutional stakeholders, such as the Hellenic Development Bank (HDB), the Hellenic Republic Asset Development Fund (HRADF), the Hellenic Ministry of Tourism, the Hellenic Ministry of Development, the Ministry of Shipping, the Greek Tourism Confederation (SETE).

Through these engagements, NKLAW contributes to the design, legal structuring, and implementation of high-impact national projects, public-private partnerships and reform programs that promote Greece's investment environment, sustainability goals, and digital transformation agenda.



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